ESTTA Tracking number:

ESTTA379973 11/22/2010

Filing date:

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Notice of Opposition

Notice is hereby given that the following party opposes registration of the indicated application.

Opposer Information

Name	Blue Cross and Blue Shield Association
Granted to Date of previous extension	11/21/2010
Address	225 North Michigan Avenue Chicago, IL 60601 UNITED STATES

Attorney	Garner K. Weng
information	Hanson Bridgett LLP
	425 Market Street, 26th Floor
	San Francisco, CA 94105
	UNITED STATES
	ipfilings@hansonbridgett.com, ttabfilings@hansonbridgett.com
	Phone:415-995-5081

Applicant Information

Application No	77721117	Publication date	05/25/2010
Opposition Filing Date	11/22/2010	Opposition Period Ends	11/21/2010
Applicant	FRANADS LLC PO Box 12187, 400 Dorla Ct. Zephyr Cove, NV 89448 UNITED STATES		

Goods/Services Affected by Opposition

Class 044. First Use: 2008/10/10 First Use In Commerce: 2008/10/10
All goods and services in the class are opposed, namely: Healthcare

Grounds for Opposition

Priority and likelihood of confusion	Trademark Act section 2(d)	
Dilution	Trademark Act section 43(c)	

Marks Cited by Opposer as Basis for Opposition

U.S. Registration No.	554488	Application Date	09/30/1947
Registration Date	02/05/1952	Foreign Priority Date	NONE
Word Mark	BLUE-CROSS		
Design Mark			

Description of Mark	NONE
Goods/Services	Class U102 (International Class 036). First use: First Use: 1934/12/00 First Use In Commerce: 1934/12/00
	DISTRIBUTION OF HOSPITAL CARE ON A PRE-PAYMENT FINANCING BASIS

U.S. Registration No.	554817	Application Date	08/19/1947
Registration Date	02/12/1952	Foreign Priority Date	NONE
Word Mark	NONE		
Design Mark			
Description of Mark	NONE		
Goods/Services	In Commerce: 1934/12/00	•	rst Use: 1934/12/00 First Use
	DISTRIBUTION OF HOSPITA BASIS	AL CARE ON A PRE	-PAYMENT FINANCING

U.S. Registration No.	1632320	Application Date	02/26/1990
Registration Date	01/22/1991	Foreign Priority Date	NONE
Word Mark	NONE		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 016. First use: First Us EDUCATIONAL BOOKS, BIN HEALTHCARE TRADE JOUI	IDERS, PRINTED FO	
	ENVELOPES, PEN AND PE		,

U.S. Registration No.	1639079	Application Date	05/04/1990
Registration Date	03/26/1991	Foreign Priority Date	NONE
Word Mark	NONE	•	
Design Mark		· · · · · · · · · · · · · · · · · · ·	
Description of Mark	NONE		
Goods/Services	Class 016. First use: First Use: 1934/12/00 First Use In Commerce: 1934/12/00 healthcare newsletter		

U.S. Registration No.	1699627	Application Date	07/22/1991
Registration Date	07/07/1992	Foreign Priority Date	NONE
Word Mark	NONE	-	•
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 042. First use: First Use: 1988/06/28 First Use In Commerce: 1988/06/28 health care services rendered through a health maintenance organization; namely, physician services, dental services, hospital services, home health care services, preventative health care services, health care services, medical lab services, counselling services in the field of family planning, mental health services and pharmacy services		

U.S. Registration No.	1826582	Application Date	04/16/1990
Registration Date	03/15/1994	Foreign Priority Date	NONE
Word Mark	NONE		

Design Mark	
Description of Mark	NONE
Goods/Services	Class 036. First use: First Use: 1934/12/00 First Use In Commerce: 1934/12/00 prepaid financing, and administration thereof, of dental, hospital and related health care services

U.S. Registration No.	3092706	Application Date	03/31/2005
Registration Date	05/16/2006	Foreign Priority Date	NONE
Word Mark	NONE	-	
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 036. First use: First Use: 2005/02/01 First Use In Commerce: 2005/02/01 Offering consumer-driven health care plan, namely, underwriting, administration, financing, and maintenance of consumer-driven health care plans and defined contribution health care plans; debit card services, check cashing and check issuance, electronic debit transactions and electronic check processing transactions and providing financial information by electronic means via a global computer network, all of which are provided in connection with health care coverage plans		

U.S. Registration No.	3172396	Application Date	03/31/2005
Registration Date	11/14/2006	Foreign Priority Date	NONE
Word Mark	NONE		

Design Mark	
Description of Mark	NONE
Goods/Services	Class 036. First use: First Use: 1997/04/01 First Use In Commerce: 1997/04/01 Administration, financial management and maintenance of health savings accounts, medical savings accounts, and flexible spending accounts; insurance claims administration

U.S. Registration No.	969385	Application Date	12/05/1972
Registration Date	09/25/1973	Foreign Priority Date	NONE
Word Mark	NONE		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class U102 (International Class 036). First use: First Use: 1972/11/09 First Use In Commerce: 1972/11/09		rst Use: 1972/11/09 First Use
	PREPAID FINANCING OF H	OSPITAL AND HEAL	TH CARE SERVICES

U.S. Registration No.	990414	Application Date	03/01/1973
Registration Date	08/06/1974	Foreign Priority Date	NONE
Word Mark	NONE		

Design Mark	
Description of Mark	NONE
Goods/Services	Class U102 (International Class 036). First use: First Use: 1972/11/09 First Use In Commerce: 1972/11/09
	PRE-PAID FINANCING OF HOSPITAL AND HEALTH CARE SERVICES

U.S. Registration No.	1055560	Application Date	04/05/1976
Registration Date	01/04/1977	Foreign Priority Date	NONE
Word Mark	NONE	•	
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 016. First use: First Use: 1972/11/09 First Use In Commerce: 1972/11/09 BOOKLETS DEALING WITH HEALTH CARE BENEFITS		

U.S. Registration No.	1293243	Application Date	07/25/1983
Registration Date	09/04/1984	Foreign Priority Date	NONE
Word Mark	NONE		

Design Mark	
Description of Mark	NONE
Goods/Services	Class 036. First use: First Use: 1968/12/31 First Use In Commerce: 1968/12/31 Prepaid Financing and Administration of Dental and Related Health Care Services

U.S. Registration No.	1425238	Application Date	08/29/1985
Registration Date	01/13/1987	Foreign Priority Date	NONE
Word Mark	NONE		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 042. First use: First Use: 1973/12/00 First Use In Commerce: 1973/12/00 HOME HEALTHCARE SERVICES, PREVENTIVE HEALTHCARE SERVICES, HEALTH CARE SERVICES RENDERED THROUGH A HEALTH MAINTENANCE ORGANIZATION NAMELY PHYSICIAN SERVICES, DENTAL SERVICES, HOSPITAL SERVICES, HEALTH TREATMENT AND THERAPY SERVICES, DIAGNOSTIC TESTING AND EXAMINATION SERVICES, FAMMILY PLANNING SERVICES, MENTAL HEALTH SERVICES, NURSING SERVICES AND PRESCRIPTION DRUG SERVICES, AND ARRANGING FOR AMBULANCE SERVICES		

U.S. Registration No.	1997328	Application Date	01/21/1994
Registration Date	08/27/1996	Foreign Priority Date	NONE
Word Mark	NONE		

Design Mark	
Description of Mark	NONE
Goods/Services	Class 036. First use: First Use: 1996/01/01 First Use In Commerce: 1996/01/01
	underwriting, financing, administration, and brokerage of life insurance

U.S. Registration No.	1426942	Application Date	08/29/1985	
Registration Date	01/27/1987	Foreign Priority Date	NONE	
Word Mark	BLUE CROSS			
Design Mark				
Description of Mark	NONE			
Goods/Services	Class 042. First use: First Use: 1973/12/00 First Use In Commerce: 1973/12/00 HOME HEALTHCARE SERVICES, PREVENTIVE HEALTHCARE SERVICES, HEALTH CARE SERVICES RENDERED THROUGH A HEALTH MAINTENANCE ORGANIZATION, NAMELY PHYSICIAN SERVICES, DENTAL SERVICES, HOSPITAL SERVICES, HEALTH TREATMENT AND THERAPY SERVICES, DIAGNOSTIC TESTING AND EXAMINATION SERVICES, FAMILY PLANNING SERVICES, MENTAL HEALTH SERVICES, NURSING SERVICES AND PRESCRIPTION DRUG SERVICES, AND ARRANGING FOR AMBULANCE SERVICES			

U.S. Registration No.	1632573	Application Date	04/16/1990
Registration Date	01/22/1991	Foreign Priority Date	NONE
Word Mark	BLUE CROSS		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 036. First use: First Use: 1934/12/00 First Use In Commerce: 1934/12/00 prepaid financing and administration of medical, hospital and related health services		

U.S. Registration No.	1691498	Application Date	05/24/1991
Registration Date	06/09/1992	Foreign Priority Date	NONE
Word Mark	BLUE CROSS		
Design Mark			

Description of Mark	NONE				
Goods/Services	education	16. First use: First Use: 1934/12/00 First Use In Commerce: 1934/12/00 onal books, binders, trade journals, and newsletters in the field of health urance; printed forms, notebooks, pens and pencils			
U.S. Registration No.	2027402		Application Date	01/21/19	94
Registration Date	12/31/199	P6 Foreign Priority NONE Date			
Word Mark	BLUE CF	ROSS			
Design Mark					
Description of Mark	NONE				
Goods/Services			se: 1996/01/01 First U ninistration, and broker		
U.S. Registration No.	3085016		Application Date 03/31/2005		05
Registration Date	04/25/200)6	Foreign Priority NONE Date		
Word Mark	BLUE CF	OSS			
	Blu	lue Cross			
Description of		NE			
Mark	NONE	_			
-	Class 036 Offering of and finan health ca electronic providing	consumer-driven he cing of consumer-cre plans; debit card debit transactions financial information	se: 2005/02/01 First U ealth care plan, namely driven health care plan d services, check cash and electronic check on by electronic means ovided in connection wi	y, underwrins and defining and che processing s via a glob	ting, administration, ned contribution eck issuance, transactions and al computer
Mark	Class 036 Offering of and finan health ca electronic providing	consumer-driven he cing of consumer-cre plans; debit card debit transactions financial information	ealth care plan, namely driven health care plan d services, check cash and electronic check on by electronic means	y, underwrins and defining and che processing s via a glob	ting, administration, ned contribution eck issuance, transactions and al computer
Mark Goods/Services U.S. Application/	Class 036 Offering of and finan health ca electronic providing	consumer-driven he cing of consumer-or re plans; debit card debit transactions financial information all of which are pro	ealth care plan, namely driven health care plan d services, check cash and electronic check on by electronic means evided in connection wi	y, underwrins and defining and che processing s via a glob	ting, administration, led contribution leck issuance, transactions and al computer are coverage plans
Mark Goods/Services U.S. Application/ Registration No.	Class 036 Offering of and finan health ca electronic providing	consumer-driven he cing of consumer-cre plans; debit card debit transactions financial informatic all of which are pro	ealth care plan, namely driven health care plan d services, check cash and electronic check on by electronic means evided in connection wi	y, underwrins and defining and che processing sive a globith health consign marks	ting, administration, and contribution eck issuance, transactions and al computer are coverage plans NONE (registered and

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	Notice of Opposition, Serial No. 77 721 117 .pdf (6 pages)(254871 bytes)

Certificate of Service

The undersigned hereby certifies that a copy of this paper has been served upon all parties, at their address record by First Class Mail on this date.

S	Signature	/Garner K. Weng/
Ν	lame	Garner K. Weng
	Date	11/22/2010

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

IN RE: APPLICATION SERIAL NO. 77/721,117

BLUE CROSS	AND	BLUE	SHIELD
ASSOCIATION	I.		

Opposer,

٧.

FRANADS LLC

Applicant.

Opposition N	lo
NOTICE OF	OPPOSITION

Opposer Blue Cross and Blue Shield Association, a not-for-profit membership-based corporation organized and existing under the laws of the State of Illinois, doing business at 225 North Michigan Avenue, Chicago, IL 60601-7680, brings this Opposition against Application Serial No. 77/721,117, filed by Applicant Franads LLC, having an address of P.O. Box 12187, 400 Dorla Court, Zephyr Cove, Nevada 89448.

1. On information and belief, on April 23, 2009, Franads LLC ("Applicant") filed Application Serial No. 77/721,117 (the "Application") under Section 1(a) of the Lanham Act. On information and belief, the Application was published in the U.S. Patent & Trademark Office's Official Gazette on May 25, 2010. The Application on its face seeks to cover, "Healthcare," in International Class 44. The Application describes its subject mark ("Applicant's Mark") by stating: "The mark consists of Word 'FRAN' in upper-case black letters, followed by the word 'Health' with upper-case 'H' and lower-case 'ealth' letters in black. Cross in light blue and medium blue is running through letter 'N.'" The design codes assigned to Applicant's Mark note that Applicant's Mark is a "Cross, Maltese; Cross, ankh; Other crosses, including ankh, Maltese." Additionally, the Application states, "The color(s) black, light blue, and medium blue

is/are claimed as a feature of the mark." In sum, Applicant's Mark specifically includes a blue cross as a central element.

- 2. Opposer Blue Cross and Blue Shield Association (the "Association") is a national association of 39 independent, community-based, and locally operated BLUE CROSS® and BLUE SHIELD® companies ("Member Plans"). The Association represents the nation's oldest and largest family of health benefits companies. For over 75 years, the Association (including through its predecessors in interest and its Member Plans and licensees) have provided millions of families with top-quality affordable health insurance. The Association's Member Plans currently provide health care coverage for nearly 100 million people in the United States—or about 1 in 3 Americans—and offer coverage in all 50 states, the District of Columbia, and in Puerto Rico. More than 90% of hospitals and 80% of physicians in the United States contract with the Association's Member Plans—more than any other insurer. The Association's Member Plans currently provide coverage for half of all Fortune 500 companies and more than three-quarters of all Fortune 100 companies.
- 3. The BLUE CROSS and BLUE SHIELD brands are the most recognized in the health insurance industry in the United States—and among the most recognized in any industry. The Association is the owner of the BLUE CROSS design marks—as well the BLUE CROSS word mark, the BLUE SHIELD word mark, and other marks consisting of the image of a blue cross or the image of a blue shield (or both)—and licenses the use of various such marks to its Member Plans and other licensees for the provision of health and life insurance, health-care delivery services, financing access to health care, and other related goods and services. The Association (including through its predecessors in interest and its Member Plans and licensees) has been using these trademarks and service marks since at least as early as 1934 (BLUE CROSS) and 1939 (BLUE SHIELD).
- 4. Currently, in the United States alone, the Association owns approximately 200 valid and subsisting U.S. federal trademark and service mark registrations. Many of the U.S.

federal registrations have become incontestable under Section 15 of the Lanham Act.

Additionally, the Association owns similar trademark and service mark registrations in more than 170 countries throughout the world. All these (along with numerous trade names and commonlaw marks) form a "family" of BLUE trade names, trademarks, and service marks ("Blue Marks"). Under the Lanham Act, the Association's incontestable U.S. federal registrations are conclusive evidence of the Association's exclusive right to use or authorize the use of the Blue Marks in commerce.

- 5. The Association (including through its Member Plans and licensees) has extensively used, advertised, and promoted the Blue Marks throughout the United States. For instance, in 2009 alone, total system-wide gross revenue surpassed \$356 billion. The Association (including through its Member Plans and licensees) spends millions of dollars in advertising and promoting its marks, services, products, and image, thereby creating substantial goodwill in the marketplace. As a result, the general public recognizes the Blue Marks separately and collectively as identifying the Association and its Member Plans and licensees—and the quality services they render. The Blue Marks are an asset of incalculable value to the Association; and it has vigorously and successfully protected its marks. Moreover, at least as far back as 1977, federal district courts and other legal panels such as the World Intellectual Property Organization Uniform Dispute Resolution Policy Panel have expressly recognized the fame of the Blue Marks in designating the services of the Association (and its Member Plans and licensees) in the context of trademark disputes or litigation.
- 6. Among the Blue Marks are a wide range of marks consisting entirely or substantially of either the words BLUE CROSS or an image of a blue cross (or both) (the "Blue Cross Marks"). Historically and through the present, these Blue Cross Marks span a variety of differently configured crosses; and historically and through the present, the Association (including through its predecessors in interest and its Member Plans and licensees) has used and does use the Blue Cross Marks in a wide range of blue colors, from light to dark and

through a variety of hues and tones. Several of the Association's U.S. federal trademark registrations for its Blue Cross Marks are identified as "Marks Cited by Opposer as Basis for Opposition" in Opposer's electronic submission of this Opposition.

- 7. Applicant's Mark is confusingly similar to one or more of the Association's Blue Cross Marks. Among other things, Applicant's Mark features a blue cross as a central element; on information and belief, Applicant's Mark is in fact used by Applicant in blue; and the services listed in the Application are similar to, overlap with, or are otherwise the type to be seen as emanating from the same source under a single mark as those services designated by the Association's Blue Cross Marks. In sum, Applicant's Mark is therefore likely to confuse, cause mistake among, or deceive the relevant public into believing that Applicant is sponsored by, endorsed by, or in some manner related to the Association (or its Member Plans or licensees).
- 8. On information and belief, Applicant selected its mark in the Application, began using this mark, and continues to use this mark with full knowledge of the Association's Blue Cross Marks and with the intent to confuse, cause mistake among, and deceive the public into believing that Applicant's services are of the same high quality as or are in some way associated with the services of the Association (or its Member Plans or licensees).
- 9. The above-described use of Applicant's Mark is likely to impair and has impaired the distinctiveness of the Blue Marks, and in particular the Blue Cross Marks, and their ability to identify and distinguish the goods and services of the Association—and has also harmed the reputation of the Association and these marks by associating them with Applicant.
- 10. Likewise, registration of Applicant's Mark, as described in the Application, will injure the Association by causing the relevant public to be confused, mistaken, or deceived to the detriment of the Association, by diluting the distinctive quality of the Association's famous Blue Cross Marks, and by harming the reputation of the Association and its marks by associating them with Applicant.

For the reasons set forth in this Notice of Opposition, the Association believes that it will be damaged by the registration of Applicant's Mark in the Application. Accordingly, Opposer Blue Cross and Blue Shield Association prays that the Application be denied registration.

The Association (through its counsel) hereby authorizes the requisite filing fee in the amount of \$300 to be charged to Hanson Bridgett LLP's U.S. Patent & Trademark Office Deposit Account No. 08-0630; and the Commissioner is further authorized to charge any deficiencies or other amounts due in connection with this filing to Deposit Account No. 08-0630.

Respectfully submitted,

BLUE CROSS AND BLUE SHIELD ASSOCIATION

By

Susan G. O'Neill, Esq. Garner K. Weng, Esq.

Attorneys for Opposer

Blue Cross and Blue Shield Association

Hanson Bridgett LLP 425 Market Street, 26th Floor San Francisco, CA 94105 Tel.: (415) 777-3200

E-mail: soneill@hansonbridgett.com E-mail: gweng@hansonbridgett.com

Date: November 22, 2010

CERTIFICATE OF SERVICE

I, Laura Prongos, hereby certify that a true and complete copy of the foregoing NOTICE OF OPPOSITION to U.S. Trademark Application Serial No. 77/721,117 was served on the parties listed below by mailing said copies on November 22, 2010 via U.S. First Class Mail, postage pre-paid to:

(1) Applicant

Franads LLC P.O. Box 12187, 400 Dorla Court Zephyr Cove, NV 89448

(2) Attorney of Record

Stephen G. Levy, Esq. Levy and Levy, P.C. 315 Madison Avenue, Suite 901 New York, NY 10017

Stephen G. Levy, Esq. Levy and Levy, P.C. 305 Madison Avenue, Suite 449 New York, NY 10165

Dated: November 22, 2010

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